

Fall 2019

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*A newsletter for and about the fastener industry.
Celebrating 73 years of commitment to the fastener industry*



Where Education is a Priority

MWFA

Mid-West Fastener Association



MWFA 2020 Fastener Show & Golf Outing Dates

June 16th & 17th

The Mid-West Fastener Association will host their 39th Annual Table Top Show on June 16th, 2020.

Fastener suppliers are invited to showcase their products and/or services at this one-day show. The MWFA hosts a Table Top Show in even years, allowing suppliers a very economical way to showcase as they do at other shows but at a more economical fee and in the heart of the fastener industry. The fastener industry has the luxury of being able to showcase their product in a booth or Table Top environment. The MWFA appeals to all exhibitors by offering each every other year.



June 16th

The show will be held at Belvedere Banquets in Elk Grove, IL. (Exhibitor Registration Available in this newsletter).

The popular Fastener Bash will follow the close of the show where exhibitors and attendees can enjoy after show camaraderie, drinks and food.

➡ Watch for more details at www.mwfa.net ⬅

June 17th

The following day the 68th Annual Golf Outing will be at the Eaglewood Resort and Spa just minutes from the Belvedere. 7:00 a.m. and noon shot gun start times will be available.



President's Note

Wayne Wishnew/XL Screw Corp.



Greetings to all of my fellow MWFA members. My sincere thanks to all of you for making the first three quarters of 2019 an amazing success. Your support, dedication,

participation, donations and sponsorships have contributed to our association's reputation and success. Let's finish 2019 as strong as we finished the past months.

I ask that we all continue to strengthen our commitment to the MWFA. Your commitment and generosity makes the MWFA stronger and helps to facilitate future growth.

Your Board of Directors are such dedicated and passionate people. We certainly owe them a huge thank you for volunteering their time in order to provide you with many, many opportunities for education, networking and our Fastener Show. I am honored to work with these tremendous people.

The past few months we have seen so many exciting and popular events. For example, on July 24th, the MWFA hosted a Schaumburg Boomers baseball game. We had a terrific turn out and enjoyed a beautiful evening.

Fastener Training Week was held August 19th through August 23rd. The feedback from all of the students was extremely positive and some wished it were longer. This education opportunity was filled with hands on lessons. During Fastener Training week, the MWFA sponsored a mixer on August 22nd at Real Time Sports on their outdoor patio. Again, we had beautiful weather and outstanding attendance. This was a wonderful opportunity for networking and to meet new friends. The best part was the food and drinks were free to our attendees.

I'd like to take a moment to thank our

educators, Don Nemecek/SWD and Joel Ramirez/Optimas Solutions LLC who taught our very educational and popular PPAP /Corrective Action class on October 17th. This opportunity is a must attend no matter your level of fastener knowledge. The attendees noted that they learned so much and enjoyed how our instructors were able to present the information in not only an informative manner but entertaining as well.

We have a few great opportunities left for our members for 2019. On November 7th, we will hold our annual Scholarship Awards Dinner/ Board of Directors Elections. I urge you to make sure you attend this very important event. As we prepare for our elections, I would implore anyone interested in running for the Board to do so. Take it from me. This is an outstanding opportunity to help grow the MWFA, meet some truly wonderful people, make new friends in the industry and offer new ideas to help strengthen the MWFA. Trust me, I have enjoyed every moment of my time on the Board and I strongly recommend you think about running.

Also on this evening, we have the opportunity to award scholarships to our deserving students. I am on the Scholarship Committee and this is such a rewarding experience to me to be able to be part of the awards process. Last, but not least, our speaker for the evening will be Sarah Spain.

A very talented and versatile ESPN radio host and espnW.com sports reporter. I am excited to hear her speak. Please come out and join us for a wonderful evening.

My time is running short here but one last event is our well-attended and very popular Holiday Party. Our Board has plenty of fun things planned. Please, please come join us.

In closing, please keep in mind that as a Board we work for the benefit of you and the MWFA. If you have any comments, ideas or suggestions, we welcome your input. Please feel free to contact any of us on the Board. Thank you all so much for all you do to keep the MWFA strong.

Wishing you all a successful fourth quarter.

Wayne Wishnew
President of your MWFA

MWFA Board of Directors

President:	Wayne Wishnew/XL Screw Corp.
Vice President:	George Hunt/Brighton Best Int'l
Treasurer:	Bob Baer/Abbott Interfast Inc.
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Alternates:	Rich Cavoto/Metric & Multistandard Components Paula Evitts



MWFA Enjoys Summer Fun Events

The MWFA held a summer event at Schaumburg Boomers Stadium on July 24th bringing together over 100 attendees. Fastener personal and their families came together for a fun evening enjoying the game, buffet dinner and beverages.



Thank you to our Boomers Games Sponsors:

Star Stainless Screw
XL Screw Corp.



Thank you to our Mixer sponsors:

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Thank you to those donating raffle prizes:

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Alper Services LLC
Avante Imports
Delta Secondary
Glen Brin Family
Metal Resources
Metric & Multistandard Components
XL Screw Corp.

On August 22nd, MWFA invited the fastener industry to enjoy their annual August MWFA Mixer at Real Time Sports in Elk Grove, IL. All attendees received complimentary drink tickets and appetizers throughout the evening. Several companies were gracious enough to donate raffle prizes.



In Memoriam

Norman Young, who spent over 50 years in the fastener industry, passed away on September 19, 2019 at the age of 73. Norman came to Komar Screw as the first employee in September of 1969 when Marvin Kocian started the company. Norman and Marvin had worked together at Carlton Screw prior to the start of Komar. In his 45 years with Komar Norman did it all – filling orders, delivering orders, purchasing and sales. He was also integral in managing Komar's four out of state branches.



The fastener industry was in his blood and even brought him to find the love of his life, Linda, when they met while she was working at Southern Screw in the mid-1970's. Norman retired from Komar in 2014. Norman was known and admired by many in the fastener industry and will be great missed. The story would not be complete if we did not say "Go Cubs."

Expo - June 16th • Golf Outing - June 17th

**Join us for the
MWFA's 39th Annual
Fastener Show**

Belvedere Banquets – 1170 W. Devon

Elk Grove Village, IL 60007

Set-up Time: 10:00am-12 noon

Show Hours: 1:00-6:00pm

*Fastener Bash: 6:00-8:00pm
(open to all badge holders)*

Golf Outing – Eaglewood Resort & Spa



Exhibitor Registration

more details @ www.mwfa.com

(Please print or type – info will be used for show book)

Company _____

Brief Product/Service Description _____

Street Address _____ City, State, Zip _____

Phone Number _____ Fax Number _____

E-mail _____ Website _____

Representative: (to receive further info & listed in show book) _____

We would like _____ (number) exhibit spaces for 2020. \$600 MWFA Member (after 1/1/20 \$650) \$725 Non-Members (after 1/1/20 \$750).

Exhibit space includes: Skirted 6' x 30" table, 2 chairs, company table sign, two lunch tickets, free attendee passes and Fastener Bash (open to badge holders)

Location choices (please list three) _____ See mwfa.net for floor plan.

We will need electricity* (additional \$25) Yes ☐ No ☐ Additional Lunch Tickets \$25 Yes ☐ No. of tickets _____ ☐ \$25 logo next to listing in show directory

We would like to be a Fastener Bash Sponsor Gold \$1,000 _____ Silver \$750 _____ Bronze \$500 _____

☐ Check Enclosed ☐ Bill My Credit Card ☐ MasterCard ☐ Visa ☐ American Express

Card Number _____ Exp. Date _____

Signature _____ Total _____

Return this form with fees to: MWFA, P. O. Box 5, Lake Zurich, IL 60047. **Note: No refunds after May 1st.**

Cancellation prior to May 1st subject to a \$100 service fee. *If you require electricity, please select perimeter table or contact MWFA Office at 847-438-8338.

June 17, 2020 Golf Outing details at mwfa.net

Hotel Information Fastener Expo & Golf Outing 2020

Country Inn & Suites (connected to Belvedere)

1160 West Devon Ave.

Elk Grove Village, IL 60007

(847) 985-0101

\$104.00 Room Rate

Refer to Mid-West Fastener Association

Includes complimentary breakfast, internet,

and free parking. Airport shuttle available for \$15

39th Annual MWFA Fastner Show – June 16, 2020
Belvedere Banquets – Elk Grove, IL
(Exhibits are 6 foot table tops)



MWFA recently launched their new website. www.mwfa.net is now easier than ever to navigate, and you can register on line for events. Members can create their own login by contacting the MWFA office: mwfa@ameritech.net. Visit our website today where you can check out and register for upcoming events.



Have You Ever Seen a Pinball Machine Made?



On October 10th MWFA had the opportunity to tour Stern Pinball, the oldest and largest designer and manufacturer of arcade quality pinball games on the planet. The company goes back to the early 1930's. 90% of the machine's production is done by hand including the wiring harnesses. Fun facts: there are over 3400 pieces in a pinball machine, there is a quarter mile of wiring (there used to be three miles), and employees of Stern Pinball are encouraged to play pinball 15 minutes a day to check out the machines (hope this fact doesn't send people running from the fastener industry to pinball producing employment).

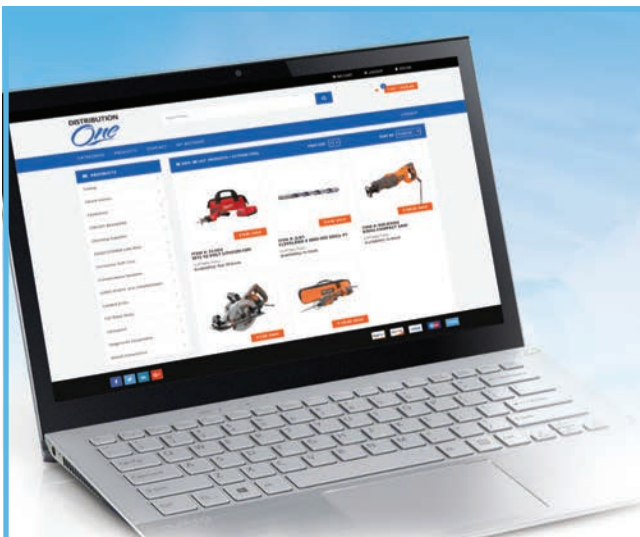
The tour was quite fascinating and you

guessed it, the best part was when us "tourists" got to play pinball!!

The tour was followed up with a little Oktoberfest celebration at the Hofbräuhaus in Rosemont! The food was great,

the beer was even better and the opportunity to network was outstanding. They had a German band and German dancers that made for an authentic Oktoberfest experience for everyone.





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CORPORATE HEADQUARTERS - IL 1-800-323-7367 | ATLANTA 1-800-357-3510 | CLEVELAND 1-800-338-8668 | WWW.XLSCREW.COM

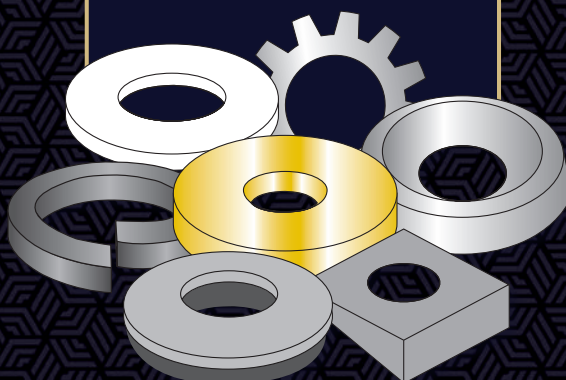
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- Steel & Stainless
- Nylon



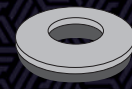
Beveled



Nylon



Countersunk



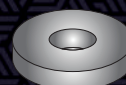
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- Stainless 304 / Stainless 304 Large Flange Dome Head (037)
- Stainless 304 / Stainless 304 Countersunk (136)
- Stainless 304 / Steel Countersunk (137)
- Stainless 304 / Stainless 420 Grooved Dome Closed-End (W33)



EFC International Launches Power BI, Linked to SAP and CRM

ST. LOUIS, MISSOURI. September 12, 2019 - Engineered Fastener and Components distributor, EFC International, continues to “Redefine the World of Distribution”, exhibited in part by the company’s recent implementation of Power BI (from Microsoft). Power BI is linked to their internal SAP operating system and CRM software.

EFC has been at the leading edge of the industrial distribution industry, embracing and implementing advanced innovative technology and digital transformation. Matt Dudenhoeffer, CEO, stated “EFC’s implementation of Power BI provides our team with a powerful business analytics

tool that delivers real-time interactive dashboards customized to our business strategy and performance metrics. Our SAP and CRM

systems are incredibly versatile in enabling customized reports for our suppliers and customers, and now we can take that a step further with interactive visualizations through a simple interface.”

Power BI is just one of the advanced systems that differentiates EFC. EFC was one of the first distributors in their market to implement SAP in 2000. “We were ahead of our largest customers and suppliers, many of whom have subsequently converted to SAP in recent years. Our



organization across the globe is integrated and running on these systems”, said VP of Operations, Tom Mansholt.

EFC International is an ISO 9001:2015 certified, global provider of engineered fasteners including plastic injection molded parts, spring steel stamped fasteners, hose clamps, panel fasteners, routing components and a vast breadth of other components. A proven market leader in assembly innovation, EFC offers the most comprehensive line of components for the automotive, industrial and distribution markets.



Abbott-Interfast Inc. celebrates 50 year employees. It’s a rare occasion to celebrate an employee who has worked for your company for 50 years but having two of them is truly unique, extraordinary and hard to image these days. In August of 1969 when all the rage was about landing on the moon, both Fred Vosecky and James Bubis were focusing on their new careers. Fred at Abbott-Screw & Mfg in Chicago and Jim at Continental Screw Machine Products in Rosemont.

Fred started out in Sales on Clark Street in Chicago at a time when standards were king in the industry. Selling back then was more about making contact via phone sales and calling customers advising them of what specials there were that week. It was not unusual to send out faxes with “lists”

of parts we needed to move based on what we had in inventory and not necessarily what customers requested. Fred became the company expert for locknut Sales to Distributors, a role he still occupies today. As Distributor Sales Manager for Abbott Interfast Fred’s still focusses on selling our USA manufactured MS Nuts. Fred was instrumental in growing and maintaining The Nationwide Fastener Directory.

When Jim was 10, on Saturdays he would go with his dad who would work the machine shop at Continental Screw Machine. He learned the ins and out of manufacturing screw machine parts. By the time he hit high school he was working summers in the shop and eventually started full time as an operator. In 1958 Martin Binder bought the company from his dad and in 1979 the company was moved with Abbott Interfast under one roof in Wheeling, Il.. Today Jim is Vice President of Abbott Metal Werks, one of Abbotts manufacturing divisions. With the manufacturing machine world constantly changing, Jim was instrumental in helping Abbott break into modern manufacturing with the purchase of CNC machines.

On August 14th Abbott celebrated their

Golden Anniversary with a party in the office. Owners Beth and Jeff Binder both attended this special event. Jeff Binder mentioned in his speech that he was 4 years old when Jim and Fred started and like Jim, he used to come to the shop with his dad Richard. Fred always kept him busy. In memory of his grandfather, Martin R Binder, founder of Abbott Interfast, Jeff wore the same sports jacket Martin wore at Fred’s 30th anniversary party.

Bob Baer, Abbott’s President, commented, “These two gentlemen have done something unique in business today, namely working at one company for 50 years, what an achievement!”

Founded in 1948, Abbott-Interfast LLC is a privately held company supplying screw machined products, assemblies, fasteners, through its OEP, Inc. division, plastic knobs, and through its BAI, Publishing division the printing and distribution of The Nationwide Directory. We are a USA company located in Wheeling, Illinois with customers throughout the Americas and around the world. We maintain a 5 acre, 100,000 sq. ft. facility, manufacturing and stocking thousands of parts.



B. Finder Associates, Inc.
Manufacturer's Representatives for the Fastening Industry

May 1, 1969- *Bernie Finder started B. Finder Associates, Inc.*

April 30, 2019 - *B. Finder Associates, Inc. celebrates fifty years in business!!*

In 1969, Bernie Finder had already been in the fastener business for twenty-four years. He started BFA as a small, one desk company at his home in Glencoe,

IL. There were no frills and no guarantees that the business would make it. But Bernie knew one important thing - he was a great people person. And as they say, the rest is history! Mark Finder joined the company in 1973 and over the next several years we built BFA into one of the largest manufacturer's representative agencies in Chicago. In 1996 Maurizio Furlan joined the company and in 2001 we opened our

warehouse with Cecilia Parker as our office manager.

Unfortunately, after a long illness, Bernie passed away on February 9, 1999.

As of 2019, Maurizio, Cecilia and Mark are the core elements of B. Finder Associates, Inc. We want to take this opportunity to thank our valuable distributors throughout the country for your business and hope to continue serving you for many years to come."

Delta Secondary announces that after 30 years of building and maintaining a successful business vital to fastener supply and distributor support, owners Alina Agresto and Jimmy Vattis have decided that it is time to retire. Effective June 27th, the assets of Delta Secondary have been purchased by Cornelis (Kees)

van de Klippe. To facilitate a smooth transition, Alina and Jimmy will remain active in the business for a period of time, assuring dependable and on-going customer service. Under the direction of the new owner, Kees (pronounced "case" van de Klippe, continuation of Delta Secondary as a reliable supplier and service provider will be managed

by the highly experienced team of employees and field representatives that the company currently utilizes. Delta thanks customers for their past support, friendship, loyalty and trust that has made Delta Secondary a world class supplier and look forward to continuing to work with the industry on future requirements.

Brighton-Best Int'l shares recent news: BBI is excited that the Ironclad Touchscreen Hi-Impact Glove has won two awards this summer, the 2019 Occupational Health and Safety New Product of the Year Award and the 2019 Pro Tool Innovation Award. The new Command™ Series, Impact Hi-Viz Glove (IEX-HZI) is the first glove to combine Ironclad's proprietary high conductivity Command™ touchscreen technology with high visibility fabrics and impact protection, making it the first glove on the market to incorporate all three features into one glove model and is ANSI A2 Cut and Level 1 Impact glove. (Link: http://www.brightonbest.com/download/news/Ironclad_OH&S_2019.pdf)

BBI has received an official notification that its Taping SD

product line was approved by Miami Dade County. NOA No. 19-0326.03. This approval covers the standard blue concrete screws, now through 6" as well as the new trim head series designed for the hurricane impact window industry in various colors. These will be available for order starting in late Fall of 2019. (Link: http://www.brightonbest.com/download/ICC/miami_dade_taping_sd.pdf)

BBI is also excited to announce that Proffered is a Pro Tools Innovation Award Winner for the 3rd year in a row, and this year we can add Ironclad to the list!! Please see below for the Ironclad & Proffered items that won and what the judges had to say. Also attached are the press releases for both. This will be the 2nd win for the Command™ Impact Hi-Viz (IEX-HZI) that also just won the

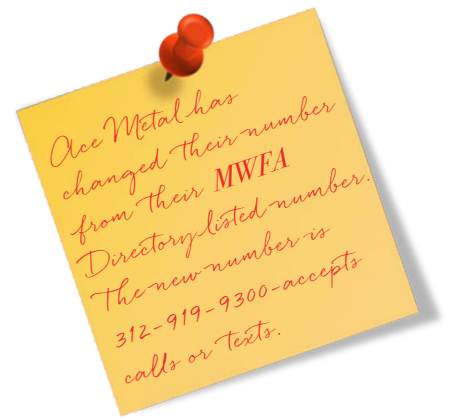
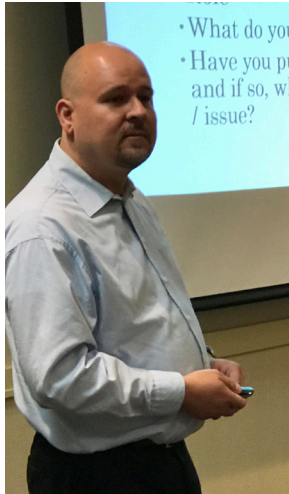
2019 OH&S New Product of the Year Award.

Ironclad also won the 2019 Kevlar Glove Innovation Award for the Heatworx® Heavy Duty HW6X at the NSC Congress & Expo in San Diego last week!!!

BBI has also had some Buying Groups Wins: BBI was awarded the IBC 2019 Sales Excellence Award, presented to the top three suppliers with greatest growth by dollar volume, year over year. Brighton-Best International & Ironclad also won the 2018 Supplier Engagement Award for NetPlus at the annual meeting this month. This award was given to recognize how well the company communicates with NetPlus members.

PPAP/Corrective Action Seminar

Thank you to Don Nemecek (SWD Inc.) and Joel Ramirez for instructing students on PPAP and Corrective Action on October 17th. Their expertise provided great information to students looking to understand these areas better as well as share case studies.



MWFA
Welcomes

- Coventya Inc./Brooklyn Heights, OH
- Rockford Fasteners Inc./Rockford, IL



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On November 7th we will be holding our annual Board of Directors elections. If you have an interest in running for the Board or would like to nominate someone, contact Nancy Rich:

mwfa@ameritech.net
prior to November 4th. It is important that a representative from each member company come out and cast a ballot since the Board of Directors is an integral part of your association. We will also be celebrating our scholarship winners. Thanks to the generous support of our membership and funds raised at various events during

the past year; we are able to award over \$40,000 in scholarships this year. Scholarship winners have worked hard, and many will be present, so please come out and join us to honor these scholarship winners, place your vote and enjoy Sarah Spain stories.

Spain received a bachelor's degree in English from Cornell University, where she competed as a heptathlete and served as co-captain of the track & field team.

Our special guest speaker Sarah Spain is an Emmy and Peabody Award-winning radio host, TV personality and writer. She is the host of the "Spain and Company" radio show, airing weeknights on national ESPN radio, a writer for espnW.com, host of ESPN's "That's What She Said" podcast and a regular on "Around The Horn," "Highly Questionable," "The Dan Le Batard Show with Stugotz," and "SportsCenter"

Date: November 7, 2019 Belvedere Banquets

Location: 1170 W. Devon, Elk Grove, IL

Time: 6:00 p.m. Cocktails
7:00 p.m. Dinner

Cost: Until Nov 1st: Members: \$60 Non-Members \$75
After Nov. 1st: Members: \$750 Non-Members \$90

Please return this form by Nov. 1st.

MWFA General Meeting November 7th

Company _____ Company Rep. _____

Number of Attendees _____

Name: _____ E-Mail: _____

Name: _____ E-Mail: _____

Name: _____ E-Mail: _____

Name: _____ E-Mail: _____

Payment Enclosed _____ Bill Credit Card _____

Credit Card Number _____ Exp. Date _____

Signature _____ Amt. Enclosed _____

Reservations must be placed and paid for prior to the meeting in order to place accurate reservations with the restaurant. Fax form to 847-438-7580 or Mail form to: **MWFA • P.O. Box 5 • Lake Zurich, IL • 60047**

Reservations placed, but not filled will be invoiced-we are billed for guarantee given to restaurant.

Mid-West Fastener Association

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E-Mail: mwfa@ameritech.net Website: www.mwfa.net

IFE 2019 Fastener Professional Award Winners Announced

➡ Ed McIlhon, Martin "Marty" Nolan and Baron Yarborough will be honored in Las Vegas ➡

HALL OF FAME

LAS VEGAS, NV – August X, 2019 – International Fastener Expo (IFE) has announced the recipients of the 2019 Hall of Fame and Young Fastener Professional of the Year Awards, which annually honor professionals who have made significant contributions to the fastener industry during the annual awards ceremony at IFE, Sept. 17-19 at the Mandalay Bay Convention Center, Bayside D & E, in Las Vegas, Nev.

Ed McIlhon, Assembled Products, Inc. (API), and Martin "Marty" Nolan, R.L. English Co., were inducted into the 2019 Hall of Fame, and Baron Yarborough, Spring Bolt and Nut Manufacturing, was selected as the 2019 Young Fastener Professional of the Year. The Hall of Fame and Young Fastener Professional of the Year Awards recognize those who have made lasting inputs to the fastener industry on a national or global scale, and leaders, 40 years old or younger, who already have an unimpeachable record of integrity and respect in the industry, respectively.

McIlhon got his start in the industry at his father's Iowa Industrial Products (IIP), where he served as president, developing IIP into a \$60 million company in 1998. IIP was sold to Bossard International in 1999, and McIlhon served as president until 2005 when he purchased their kitting and bundling unit and created API, a key supplier to John Deere. McIlhon has played an integral role in negotiating the Fastener Quality Act, serving as co-chairman of the Public Law Task Force and testifying before Congress on behalf of the industry.

Nolan has been a manufacturer's representative with R.L. English Co. in Cleveland, Ohio for 34 years. He is currently the vice president of the North Coast Fastener Association (NCFA), previously serving as president for four years where he was instrumental in the development of many initiatives, including the NCFA annual Distributor Social. He also served as chairman on the Fastener Industry Coalition (FIC), and has tirelessly promoted the fas-

tener industry through www.fastenerblog.net and social media.

Yarborough is a third-generation fastener professional holding a BBA degree in management from Texas Wesleyan University. In 2014, Yarborough started a hands-on training program at Spring Bolt and Nut Manufacturing, and currently is director of sales where he leads the sales force, new business development, and marketing functions. He remains active as chairman of the Young Fastener Professionals, previously serving as president, and as a member of the Board of Directors at the Southwestern Fastener Association.

The awards are administered by the FIC, and award recipients will be honored with a commemorative plaque at the IFE Awards Ceremony on Wednesday, Sept. 18 at the Sessions Corner on the show floor. For more information on the award winners and IFE, visit www.fastenershows.com.

DÖRKEN MAGNI YUKEN

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Thank you to our Scholarship Donors

Every year we are fortunate enough to have many members add Scholarship donations to their dues check. We would like to thank those who have contributed to the 2019 Scholarship Fund.

If you'd like to make a donation to the MWFA Scholarship fund, your check (note scholarship fund) can be sent to P.O. Box 5, Lake Zurich, IL 60047

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MWFA Upcoming Events

November 7th

Scholarship and Elections Meeting
Belvedere Banquets/Elk Grove, IL

December 12th

Holiday Party
Medinah Banquets/Addison, IL



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